

Mentor Profile



MR. BHAVESH KOTHARI

Entrepreneur | Startup Mentor | Investor | Influencer |
Co-Author of 'Eves Against The Odds' (*Volume I & II*)

He is a Science Graduate with Chemistry Majors, a Post Graduate Degree in Event Management, a Diploma in International Trade and an MBA in International Business. Has more than 22 years of Rich & Diverse experience at middle and senior management positions across industry verticals such as Pharma & FMCG, Corporate Event Management, Business Consulting Services, Business Information, Cross Border Advisory and Media industry, having worked with start-ups, mid-

sized and large companies, Indian as well as MNC's.

A hardcore sales professional, training individuals as well as corporates on SPIN Selling, Objection Handling, Personal Effectiveness at Workplace, Sales Process and Customer engagement techniques, Customer Management, Customer Retention, Rapport Building and "How to effectively create a Sales Funnel" among a few. He is a certified Six Sigma Green Belt professional along a certification as an Enter-Trainer™. (His recent Interview Link - <https://tinyurl.com/ehcfesj>)

He is currently the Co-Founder & Director at Billennium Divas Private Limited, Founding Partner at SyndiCap Venture Partners. He is the Head - Mumbai Bureau and a Columnist at SME WORLD Magazine. He is also on the Advisory Board of LNCT Group Incubation Centre and KC College of Management Studies & Research, a Mentor on Board with MOE's Innovation Cell AICTE (GOI), Vadodara Startup Studio by Parul University, Amrita TBI, Pune University, Andhra Pradesh Innovation Society (APIS) by Government of Andhra Pradesh, Jabalpur Incubation Centre by Government of Madhya Pradesh to name a few. He is a former Co-Founder & Chief Mentor at TheMentorpreneurs, A Former Director – Alliances & Partnerships at Conference Asia, a Former General Manager – Entrepreneur India to name a few of his top management roles in his career span of more than 2 decades.

He actively mentor's start-ups in various areas of their business such as strategy, business management, Sales & marketing, funding, etc. Over the past one decade, he as mentored more than seven to eight dozen start-ups in various domains such as Healthtech, Blockchain, IoT, Adtech, Gaming, E-Commerce, D2C, FoodTech, and Edutech to name a few.

He frequently is invited as a Guest Speaker / Panellist / Jury at Startup / SME events across the country and also with leading institutes like EDII, I-Hub Gujarat, SPPU (Pune University), IIT Mumbai, Chetna's Institute of Management & Research, Parul University (Vadodara), Chitkara University (Punjab), SRM University (Chennai), N L Dalmia Institute of Management, Emory University (Atlanta, Georgia), MNNIT Allahabad, L N Mishra College (Patna), SIES College of Management Studies, S.P. Jain Institute, K J Somaiya College of Engineering, Symbiosis Pune, Bharati Vidyapeeth, Sinhgad College of Engineering (Pune), CIBA Goa, Amrita TBI, SP – TBI (Mumbai), and many more.

He has authored more than 100 articles for various magazines on a varied topics ranging from "Succession Planning", "Entrepreneurship Journey", to name a few. He has played an instrumental role in highlighting the importance of a **mentor** in the start-up ecosystem and why mentors play a crucial role in the journey of Entrepreneurs, Start-ups and businesses.

He can be connected on Twitter @kotharibhaves | @billenniumdivas

Instagram: @imthementor | @billenniumdivas

LinkedIn: - <https://in.linkedin.com/in/bhaveshkothari1511>

YouTube: - Speaker Session with I-Hub, Govt. of Gujarat - <https://youtu.be/OsV9SdnaAJ0>

Short Profile - Armed with more than 2 decades of professional experience, Bhavesh Kothari has been credited to be a pioneer in the startup mentoring domain and has mentored and nurtured more than 7-8 dozen start-ups over the last 10+ years. A Chemistry Majors Graduate from Mumbai University with a Post Graduate Degree in Event Management, A Diploma in International Trade with an MBA in International Business, A six sigma green belt certified professional along a certification as an Enter-Trainer™, he craves for learning all the time. He is a Published Author of a book on 25 Inspiring Women Entrepreneurs Stories called '**EVES AGAINST THE ODDS**' (*Volume I & II*) which is available on Amazon, Flipkart, NotionPress and other online platforms. He currently is building a dedicated VC fund called Billennium Divas Fund focused on investment in early stage women led / co-founded startups. He is also the Founding Partner at SyndiCap Venture Partners, a dedicated platform which is refining and redefining syndicated angel investments in Startup ecosystem in the country. An avid reader, explorer and a go getter he firmly believes in "**Build Value & the Valuation will Follow**".

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LinkedIn: - <https://in.linkedin.com/in/bhaveshkothari1511>

Billennium Divas LinkedIn: - <https://www.linkedin.com/company/28594885>

Facebook: - <https://www.facebook.com/bhaveshkothari>

Billennium Divas Facebook: - <https://www.facebook.com/groups/billenniumdivas>

YouTube : - <https://bit.ly/3l2FE6B>

His recent Interview Link - <https://tinyurl.com/ehcfesyj>

Billennium Divas - <https://www.billenniumdivas.fund>

'Eves Against The Odds' - <https://www.evesagainsttheodds.com>