

## Speaker's Profile



Name Ashwin V. Parikh

Company International Business Development

Designation Managing Director

{ [www. Linkedin.com/in/ashwin2008](http://www.Linkedin.com/in/ashwin2008) }

Academic Background / Institutes : \_\_\_\_\_

- St. Xavier's School – 11 Years – SSC -1962 (Secondary School Certificate )
- Bachelor of Science in Chemistry – Honors – India -1966  
St. Xavier's College – 4 years - Gujarat University, Gujarat - INDIA

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- Bachelor of Science in Chemical Engineering – USA -1972  
Tri-State University – Angola, Indiana – USA

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- Master of Science in Industrial Administration – USA - 1979  
University of Dallas Graduate School of Management

### Study - Work Experience (USA) { SEP-1967 to APR-2007 }

- Glidden Coatings & Resins – Div. Of Imperial Chemical Industries, PLC (ICI)
  - Union Carbide Corporation – UCAR emulsion systems (merged with Dow Chemicals)
  - Beckman – Coulter Electronics
  - Buckman Laboratories International Inc.
  - Witco Corporation (merged with Crompton Corporation & Akzo Nobel Inc.)
  - Verticalnet Inc.
  - Impact Composite Technologies Ltd, LLC
  - Stoney Creek Technologies, LLC
  - Synthetic Oils and Lubricants of Texas (SOLTEX)
  - Kimes Technologies International, Inc.
  - IBD
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### Professional Expertise :

- Manufacturing and emulsification of ALKYD RESINS
- POLYMER EMULSIONS – development, applications and marketing – Architectural, Construction, Industrial Coatings and Decorative Coatings
- Technical support to establish "International TECHNOLOGY TRANSFER"
- Technical SALES and MARKETING - Develop technical literatures - provide training seminars to global sales and distributors network
- Establishing international network of COATINGS MANUFACTURERS
- Establishing international network of TESTING LABORATORIES –Chemicals & Coatings.
- B2B and B2C e-Commerce Knowledge expert of following industries:  
Paint & Coatings, Adhesives & Sealants, Pulp & Paper, Inks, Chemicals, Pharmaceuticals, Textiles, Elastomers, Catalysts, Surface Finishing, Carbon Black, Government contracting and related industries.

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### SEMINARS :

As a technical sales professional at companies in USA, Ashwin has presented talks on several subjects, to name a few, such as : “Fundamentals of Surfactants”, “Defoamers - understanding its magic”, “ Preservatives – in Coatings”, “Emulsification of Alkyd resins”, “ Establishing effective quality control for polymer emulsions and its applications in Architectural coatings”, “ Setting up and managing coatings laboratory with efficiency and effectiveness”, “ Pigments and wax dispersions – an art ? a science? or both?”, “Implementation of 7 habits in coatings” and “Food and Chemistry – excellence in thinking & preserving our environment”.

FSCT – Federation of Societies for Coating Technology, USA – had sponsored Ashwin, at the ‘2000 Panamerican Technology Conference in Mexico City, Mexico’ at the inauguration of newly build world trade center July-2000. The event was jointly held with ANAFAPYT – Instituto Mexicano de Tecnicos en Pinturas y Tintas – Mexico; to present a six hours, short course on “Coatings Fundamentals”.

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Non-Technical Seminars : Art of living, Winning over the hidden killers, Personal Leadership, Motivational and Sales in daily living focusing on win-win out come. Custom design seminars meeting participants’ needs for personal growth and development ; Goal Setting ; Time Management ; Public Speaking and related other courses – Strategy for effective présentation. **Currently MENTOR at IIM-A / CIIE since 2011.**

**MENTOR to academics, individuals, industries and organizations.**