

Career Sketch

Azam Ali Khan

Professional Profile

Azam is an accomplished Strategic Advisory & Business development professional with well-grounded experience of, more than 20 years, working in Managerial, Commercial and Finance roles. With strong analytical and communication Skills, helped more than 150 Companies in various industries for market expansion and strategic business initiatives. Experienced in developing strategies for New Market Entry and business model formulation, he has strong business understanding, having worked with and advised multibillion dollar Companies of Europe, Asia and North America. An expert cross cultural business navigator, he is a mentor and guide for Start Ups and Young Entrepreneurs, always challenging the existing norms of the market with innovative practices.



Family Background

Born in a North Indian family in Uttar Pradesh, Azam is the youngest sibling in his family. His father was a Judge in UP Judiciary while his mother was a house maker. Azam's upbringing has kept him close to his roots and developed him into a conscientious and likable personality.

Education

Azam received early education from various schools in UP's various cities like Kanpur, Bareilly, Meerut due to the transferable nature of his father's job. Finally, he secured admission in IIT Roorkee where he completed his Engineering graduation in 2002. Later, he also completed an MBA in Finance from the University of Mumbai.

Career Growth

Starting his career with the software sector, Azam moved into financial sector while working in IBK Division of DSP Merrill Lynch in Mumbai. From there, he moved into Reliance group where he handled the group's treasury

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operations. From there, he continued his experience within the Energy sector and moved into Offshore Oil & Gas Operation through Jubilant Bhartiya group. There he worked with major Oil & Gas companies like GSPC, British Gas, ONGC (Oil and Natural Gas Corporation), Transocean etc. His last assignment, before joining his Alma Mater IIT Roorkee as Chief of TIDES, was with Innovation Norway, simultaneously holding the position of Country Manager of Norwegian Energy Partners in India.

Recognitions

- On the board of various start-ups
- Member of Various Energy Task Force
- Member of State Start-up Council in Uttarakhand
- Expert Speaker on Energy & Start-up related matters on various national & International forums

Motto of Life

- No learning ever goes to waste
- Persistence is the Key to Success
- Be an empathetic professional
- This too shall pass