## **Devang Patel**

Profile Summary

- 22 Years of Professional Experience in Coaching, Consulting, High Impact Facilitation
- Current Status
  - Founder Vantage Point Executive performance coaching
  - Entrepreneurship Mentor Atal Innovation Center Birla Institute of Management Technology, NOIDA
  - Pursuing ICF PCC Business Growth Coach
  - Founder Regional Director India, For Alpha Group UK (Peer to peer advisory facilitation)
  - Mentor at CII Center for Innovation and Entrepreneurship Studies, Delhi
  - Entrepreneurship Mentor, National Entrepreneurship Network and Wadhwani Foundation
  - Head Center for Family Business Marwadi University, Rajkot
  - Mentor <u>www.micromentor.org</u>
- Ex Faculty Incharge Xcellon School of Business, Ahmedabad
- Trained at IIMB, IIMK, IIML in various areas of Business Strategy and Entrepreneurship
- Attended 15 day Faculty Development program in Entrepreneurship development, EDII Ahmedabad
- Life Member Society of Entrepreneurship educators
- Life Member Indian Society of Training and Development
- Ex President BNI Ganicus , BNI Ahmedabad
- Coach for eight weeks "The young entrepreneur Program' (TIE Ahmedabad)

**Detailed Profile:** 

Devang Patel is a GROW MORE coach and is Founder and CEO of a Coaching and Consulting firm VANTAGE POINT COACHING based in Ahmedabad. He has around 400 plus hours of Business coaching experience and is pursuing ICF PCC accreditation.

He is a business growth coach and is currently the Executive Performance coach for leading corporate firms like Flourish Pure foods, Induben Khakhrawala, Sapphire Software solutions etc Ahmedabad.

He has been trained at IIM Bangalore, IIM Calcutta and IIM Calicut for various areas of business strategy. Through IIMs he has been a part of and has attended over 12 Management Development /Faculty development programs (each of six days) from nearly all leading IIMs of India in the areas of Strategy, Strategic Change and Transformation Management, Blue Ocean Strategy, Corporate Entrepreneurship, Intrapreneurship, and Mergers/Acquisitions.

Devang Patel carries around two decades of professional work experience in teaching, training, consulting and research.

He has been conducting Entrepreneurship Development workshops and Programs for students, higher education aspirants, and even faculty members. He has been a Entrepreneurship Coach and mentor at AIC Bimtech (Noida), Parul University, Charusat University Changa, and Jalandhar University

He is an entrepreneurship mentor at micromentor.org and helps entrepreneurs at National entrepreneurship network and Wadhwani foundation.

He is Founder Regional Director India for Alpha Group International, UK. As a regional director he facilitates high impact, elite and exclusive board meetings with business owners as members, helping business owners to "double their business value" in two years.

He has taken experiential workshops/courses for Nirma University Family Business post graduate students on topics of "Managing Growing Family Business"., "Developing Entrepreneurial potential in Family business "etc

He was Head and Faculty Incharge at a leading business school where his role is to create a context for academic administration, train and coach faculty (academics and corporate), design and validate curriculum with corporate support and teach subjects in the areas of Marketing, Branding, Sales, Entrepreneurship and Strategy. He taught Entrepreneurship Course for six years at Post Graduate level

For Redbricks Education Foundation, he has conducted a series of Entrepreneurship development workshops where children of standard 9 to 12 started off with a abusiness idea and ended with a "business bazaar".

He has a rich training experience and has conducted short- and medium-term management development programs for corporate firms like

Shapoorji Palloonji and Sons Afoncs Infrastructure A C Neilson Kalpataru Power transmission (Gandhinagar), Abellon Clean energy (Ahmedabad), Flourish Pure foods, Xcleris Labs, ICICI Prudential Life insurance, Redbricks School etc... Over the years, in training he has cumulatively build expertise in using principles of experiential learning, instructional systems design and in using innovative management games with contextual application. This has facilitated driving home complex concepts with ease and finesse, with noticeable changes in observable behaviours of his trainees.

He has trained and coached participants from Middle and Senior Middle Management levels. He has worked extensively in helping young Engineers and professionals without formal management qualifications to be effective 'First Time managers'.

He is currently pursuing his PhD studies in area of Relationship Marketing. He was actively associated with Junior Chamber International (JCI) (an international federation of young leaders and entrepreneurs) as Zone Director Training for Zone 7, for Gujarat. He was also a participant at "the Human process lab" conducted by TAO Knowware. He loves doing candid photography and travels a lot to collect experiences which are shared in his sessions. He is a Master's in Management from Gujarat University with marketing specialization (university topper in marketing). .He travels a lot and is a father to two boys. His wife is a homemaker and a entrepreneur.